

2B Token Operations: Reshaping Enterprise Growth Engine

Core Logic: From Selling Connectivity to Selling Industry Solutions, Achieving Value Leap



1. Monetization Path and Product Matrix

1

Connectivity: Build High-Value Token Transmission Channel

- 5G-A private network
- OTN dedicated lines
- Edge network
- Integrated computing power network

2

Computing: Build Token Intensive Production Factory

- Unified scheduling through computing network brain
- Cross-domain lossless interconnection
- High-efficiency computing power supply

3

AI Capability: Build Neutral and Secure Model Shelf

- 300+ mainstream models
- Secure model services
- Multi-modal, multi-scenario coverage
- Continuous updates and optimization

4

Industry Solutions: Full-Scenario Token Consumption Loop

- Deep industry solutions
- Token-driven closed-loop consumption
- Measurable value, continuous growth

Target Customers	Solution Name	Core Content	Delivery Model
Government & Public Sector	Smart Governance Network Solution	Private network, secure transmission, data sovereignty, AI empowerment for government services	Private Deployment / Hybrid Cloud
Manufacturing Enterprises	Industrial Internet & Intelligent Manufacturing Solution	5G-A private network, edge computing, equipment interconnection, intelligent quality inspection, predictive maintenance	Hybrid Cloud / Edge Deployment
Financial Institutions	Intelligent Finance Solution	High-performance network, secure computing, AI risk control, intelligent customer service	Private Cloud / SaaS
Healthcare Institutions	Smart Healthcare Solution	Secure transmission, medical AI model library, image analysis, remote diagnosis	Hybrid Cloud / Private Deployment
Education Institutions	Smart Education Solution	Campus private network, AI teaching assistant, learning analytics, resource sharing	SaaS / Public Cloud

Case Studies

Smart Manufacturing at a Leading Auto Plant

Built 5G-A private network + edge computing platform, achieving real-time control of 5,000+ devices, increasing production efficiency by 28% and reducing operation & maintenance costs by 20%.

AI Empowered City Governance in a Coastal City

Integrated AI models for urban management, improving event handling efficiency by 40% and citizen satisfaction by 35%.

Intelligent Risk Control for a Leading Bank

Deployed secure model services for credit risk assessment, reducing bad loan rate by 15% and approval efficiency by 50%.

AI-Assisted Diagnosis in a Top Hospital

Applied medical imaging AI models, improving diagnostic accuracy by 18% and radiologist efficiency by 30%.